



GRIMALDI | ALLIANCE

SWITZERLAND



STELVA GROUP

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## GRIMALDI ALLIANCE



Moffat Takadiwa - «Zimbabwean bird smell like plastic dragon» - 2015

With about 500 professionals in its offices in **Milan, Rome, Bari, Parma, Padua, Naples, Verona, Turin, Treviso, Brussels, London, Paris, Lugano, New York** and the possibility to operate in 70 jurisdictions worldwide, relying on about 2000 professionals, Grimaldi Alliance assists Italian and international clients in the main practice areas, with a well-known expertise and professionalism.

Grimaldi Alliance is one of the most prominent European law firms mentioned in major international and national law publications as one of the best legal advisers in Europe and has often been selected as a contractor for the European Commission in various fields of the European Union law. The firm boasts a history of over twenty-five years.

In 2019 Grimaldi expanded its international network with the Grimaldi Alliance, a new and strategic project aimed at developing an international network that meets clients' needs. Grimaldi Alliance is in partnership with its clients, also owing to the efficiency of the partnership fees model: in the development and growth, in creating new opportunities, in litigation, as well as in crisis management, in cross-border activities, in strategic consultancy, thanks to the mix of expertise and geographic coverage it can offer to its clients.

Through the Grimaldi Alliance, the Firm expanded in an ever-growing number of countries through **direct involvement** with highly-qualified national professionals in **each jurisdiction**, including **Switzerland** where we are present with the law firm **Studio STELVA**.

Grimaldi Alliance has changed the concept of internationalization like never before as it represents a **one-Stop Shop** for clients with cross-border investments and activities thanks to a direct presence in the interest jurisdictions.



## STELVA GROUP & GRIMALDI ALLIANCE

Stelva Group is formed by

- Stelva S.A. (tax and accounting services),
- Studio Legale Cugini (legal and regulatory services) and
- Helvetia Trust Company S.A. (asset protection services).

The Alliance boasts the **right mix of competences:**

- **In-depth knowledge of many sectors and practice areas**, offering highly qualified and multidisciplinary approach.
- Expertise in **European, Swiss and Italian law**.
- **One-stop shop** in a complex national and international framework.
- Highly specialized skills in international and domestic transactions, involving various jurisdictions and diverse players from all fields, including trusts, multinational groups, Private Equity Firms, VC, among others.



Soli Cissé - «G comme V» - 2013



## STELVA GROUP - SWISS EXPERTISE



Thandiwe Muriu - «CAMO 36» - 2022

Key features and strong suits of our Swiss and international expertise are:

- **Strategic & transaction approach:** Swiss Tax and corporate environment is different from the EU standards and requires a targeted strategic approach. Our Swiss expertise manages to drop in between Swiss and EU regulatory, with a pragmatic hybrid vision, which lets achieve a real “tailor made” service.
- **Swiss trust regulation:** our advisors have been experiencing since more than a decade in managing trusts and HNWIs, and are entitled by the Swiss Financial Market Supervisory Authority (FINMA) to practice as professional trustee in Switzerland in accordance with the dictates of the Swiss Financial Institutions Act. We offer compliant solutions to an international clientele interested in protecting their assets with secure regulation in a trusted OECD country.
- **Solid relationships with high levels of business and government executives:** these relationships allow us to stay on top of industry developments and provide our clients with unparalleled insights and access to valuable resources.
- **Web 3 effort:** our managing Partner Avv. Cugini was appointed as legal expert in the Commission established under the Italian Ministry of Culture – Museum Directorate General with the aim to elaborate operational guidelines of NFTs and Cryptoart.
- **International contracting:** our Swiss advisors are professionally qualified in more jurisdictions. This allows us to anticipate and address the risks, issues and conflicts that may arise in entering and managing contractual relationships with foreign firms and governments.



## SWISS PRACTISE AREAS



Ifeoma U. Anyaeji - «Wele Oche» - 2017-2018

- **Corporate and commercial:** we work with individual entrepreneurs and companies of all types and sizes to address the myriad issues and opportunities which arise as they establish, build and run their businesses. Our experts are trusted advisors to small, medium and large enterprises, family-owned businesses and start-ups, as well as domestic and international investors and shareholders.
- **Tax:** we can boast a broad range of experience on even the most technical of tax issues. Our clients include businesses both large and small, banks and financial institutions, investment funds, HNWI and investors.
- **Dispute Resolution:** our dispute resolution advisors have the skills and experience needed to handle the most complex disputes and define the most appropriate strategies to resolve them. We are experienced in all forms of dispute resolution, including tax and legal litigation, arbitration, regulatory procedures before independent administrative authorities, and alternative dispute resolution.
- **Intellectual property:** our expertise covers the full spectrum of IP-related needs across all types of intellectual property – including patents, trademarks, designs and copyrights as well as connected fields such as knowhow, trade secrets and unfair competition.
- **Mergers and Acquisitions:** we have significant expertise advising on transactions involving both private and listed companies, as well as joint ventures, minority or majority stakes, and management or leveraged buyouts.
- **Real Estate:** we offer significant expertise in all facets of real estate business giving to its clients holistic support in every project. We cover every aspect from Investment Advisory to Legal Assistance for LAFE Regulation as well as evaluations and financing.
- **Banking and Finance:** our advisors have experience in finance regulation and can support entrepreneurs in funding their business, with solid relationship with local banks and financial institutions.



Abdoulaye Konaté - «Homme Nature» - 2013

## HELVETIA TRUST COMPANY S.A. – SWISS PROFESSIONAL TRUSTEE AUTHORIZED BY finma

Helvetia Trust Company S.A., as professional Trustee authorized by FINMA, Switzerland's independent financial-markets regulator, and subject to its supervision, starting from the needs of the individual, family and business, offers tailored solutions under the highest level of reliability, carefully evaluating risks and benefits of every possible option.

- It is a joint stock company, operating with a license and under the direct supervision of FINMA as a professional Trustee.
- It maintains a strong capital base and certifies its financial statements annually.
- It has a dedicated internal reporting program for clients.
- It ensures high standards for AML audit and the protection of sensitive data.
- It manages financial and international reporting compliances, such as FACTA and CRS.
- It has taken out a liability insurance policy with AXA Winterthur.
- It exclusively collaborates with leading major banking institutions.



# SWISS TEAM

## Mr. Gianvirgilio Cugini

Managing Partner



Gianvirgilio Cugini, Lawyer and Fiduciary, has always dealt with cross boarder legal and tax consultancy.

Over the last few years he has participated, as project manager, in the implementation of several transnational reorganization and sale operations on behalf of Italian and Swiss SMEs and has carried out consultancy activities for Swiss Banks and Italian Listed Companies.

Already a member of important academic institutions, in recent years he has specialized in regulatory aspects related to Blockchain and Passion assets, in particular on digital art. Since 2021 he has been member of the Commission of experts of the Italian Ministry of Culture for the development of operational guidelines regarding NFT's and Cryptoart. He represents the Grimaldi Alliance in Switzerland.

Languages: English - Italian





# SWISS TEAM

## Mrs. Arianna Bonaldo TEP

Partner



Arianna Bonaldo is a lawyer and chartered accountant with qualification in the EU and in Switzerland.

Fiduciary Accountant in Ticino, Member of OCCT, TEP and STEP Lugano Member, she works with Studio Stelva since 2012, dealing with important tax swiss and cross border tax disputes.

She is in also involved as advisor in operation of M&A and internationalization of SMEs.

Her main areas of expertise are: trusts, asset protection, international taxation, extraordinary transactions, transfer pricing and tax litigation.

Languages: English – Spanish – Italian



## RECENT LEGAL OPERATIONS PERFORMED



Ghizlane Sahli - «Le Passager» - 2018

- Legal Advisor of C. S.p.A. for the Agreement with Apple Inc. in increasing the supply of COVID-19 specimen collection kits to meet the backlog of orders for hospitals, health workers, and governments.
- Legal Advisor for a Cross-boarder Retainer Fee Tax Litigation with the Swiss Tax Authority assisting a Luxembourg Private Equity Fund General Partner company.
- Legal and Tax Advisor for D. S.p.A., a leading Italian group, manufacturer of mattresses, somniers, bed bases, pillows and accessories for hotels and home in its internationalization process through a Swiss holding company.
- Legal Advisor of F.I. S.r.l. in the acquisition of a controlling interest of I.V. S.r.l. for industrial quality control through AI systems.
- Legal Advisor of C. S.p.a. in the greenfield operation with the Government of the United States of America in increasing the production in the new site in Porto Rico.
- Legal and Tax Advisor of S. S.p.A., a shipping leading Italian group, located between Lugano, Genova, Cape Town, Toronto and Brisbane, for the establishment of a holding company to absorb the companies attributable to the different family's branches located in the different jurisdictions.

## Our contacts



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## Contact persons



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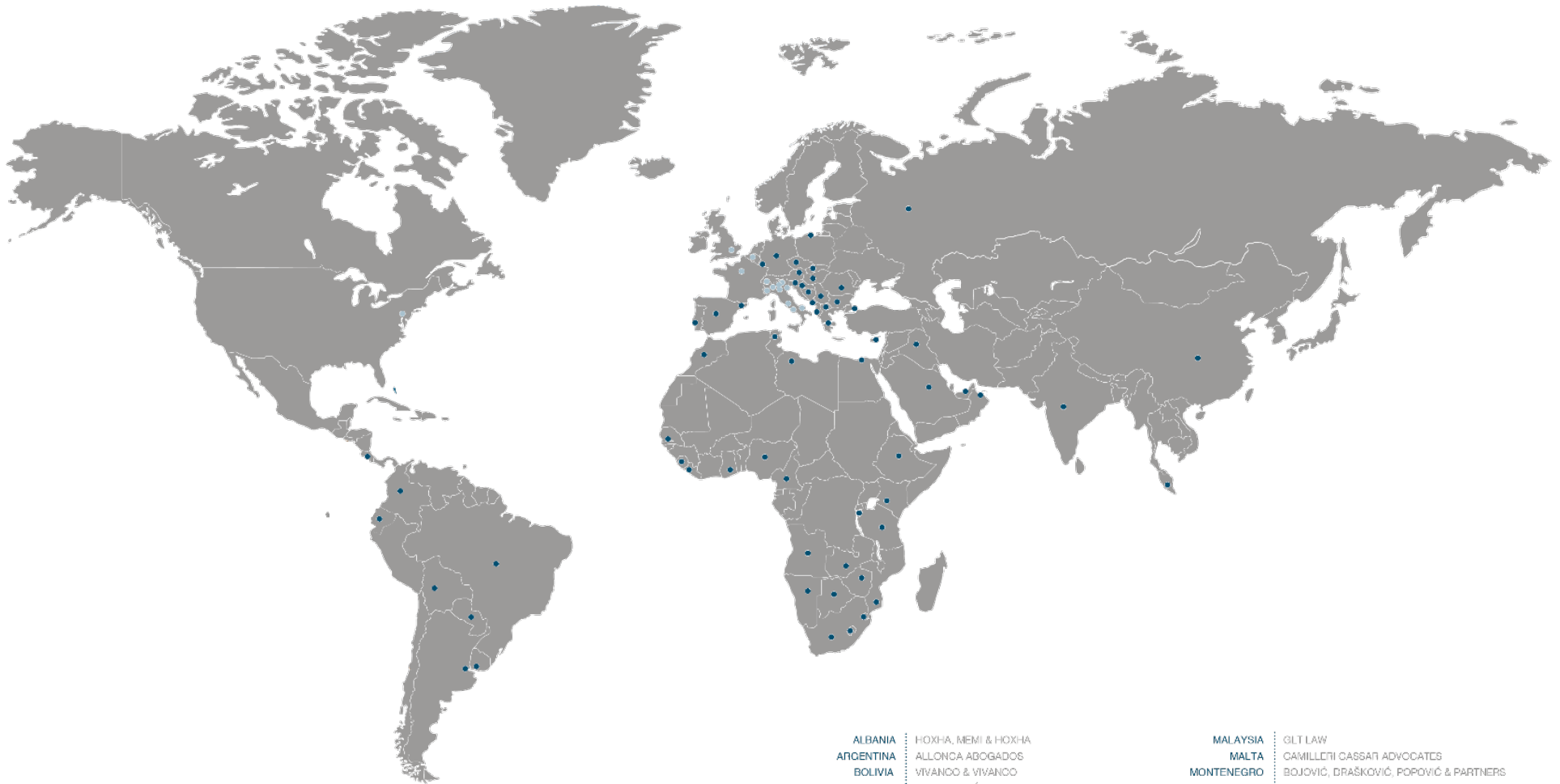
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GHAZIOSO BONETTO & ASOCIADOS  
GUFFA LAW  
COLLEGIUM BILAL & PARTNERS  
SATINDER KAPUR & ASSOCIATES  
SAIT & ASSOCIATES  
BONN & SCHMITT

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